

DANVILLE AREA COMMUNITY COLLEGE

ADULT ED

*PARTNERSHIP WITH VERMILION COUNTY WORKS (OUR WIOA PROVIDER)



A TALE OF TWO FRIENDS

EXAMPLE 1: ICP MANUFACTURING GRANT (VCW GRANT FROM DCEO)

BENEFITS INCLUDE: 8-WEEK PAID INTERNSHIP OPPORTUNITY, CAREER PREP, MECHANICAL SKILLS TRAINING, MECHANICAL APTITUDE SCORES, NATIONAL CAREER READINESS CERTIFICATE, OSHA 10 GENERAL INDUSTRY CERTIFICATE, TOOLING U CERTIFICATE, HSE CLASS/CERT

EXAMPLE 2: DACC CERTIFIED NURSING ASSISTANT (CNA) CLASSES

BENEFITS INCLUDE FULL-STUDENT SUPPORT (INCLUDES BOOKS, UNIFORMS, TB TEST COSTS, HSE SUPPORT, BUS PASSES, CHILDCARE, AND IT HELPED FILL OUR CLASS!

BE KIND! FRIENDSHIP GOES A LONG WAY



**IN ORDER TO GET FED,
YOU HAVE TO BE AT THE
TABLE**

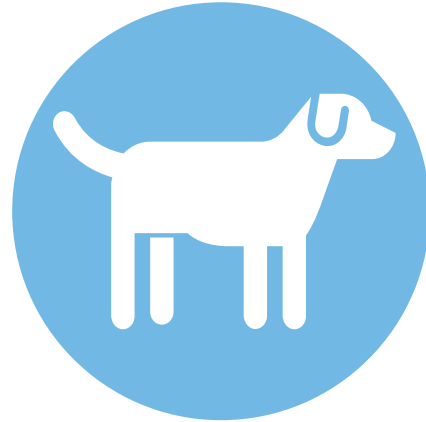


**GO OUT FOR
FREQUENT WALKS**



**MUTUALLY-BENEFICIAL
RELATIONSHIP**

IN ORDER TO GET FED, YOU HAVE TO BE AT THE TABLE



You are required to be part of the WIOA team. Make the most of it. Be at every meeting you can. If you can't be at a meeting, send a junior representative so they can learn (and become familiar with the processes). You never know when an opportunity is going to present itself or what your presence means to others in the room. Your people have to know you and trust that you are good for what you say you are. **HONE those LISTENING SKILLS! Build LOYALTY! Earn RESPECT!**

GO OUT FOR FREQUENT WALKS



Continue to go to meetings and events. Even if you haven't seen any fruit from your labor and you have heard the same thing over and over again. An opportunity will come along and this 'insider information' will become very relevant. Every chance I get to speak I do. At WIB meetings, partner roundtables, and staff development events. If they ask, I volunteer.

MUTUALLY-BENEFICIAL RELATIONSHIPS



1. We all get to count the numbers (Youth grant, VCW grant, Community Action grant, AE grant all pay for different pieces)
2. We better serve our clients (we simply can't pay for some of the needed services or barrier-reductions)
3. You can't just be in for what's for you. You have to have a shared "if they win, we all win" attitude.
4. They may need you today, you may need them tomorrow.
5. Lastly, accountability (next slide)



Home » Partner Referral Form

PARTNER REFERRAL FORM

AJC home » Partner Referral Form »

Date of Referral: *

Month ▼

Day ▼

Year ▼

Customer Name: *

Address: *

Street Address

Phone: *

(XXX)XXX-XXXX

Email:

Reason for Referral *

Referring Agency *

- Select - ▼

Referring Contact

Name: *

Phone: *

REQUEST INFO

BEGIN A LEARNING OPPORTUNITY

Program of Interest ▼

H.S. Graduation Year ▼

First Name

Last Name

Zip

Phone

Email Address

Clicking the "Send Request" button below constitutes your express written consent to be contacted by Danville Area Community College at the phone number/address/email you provided, regarding furthering your education.

ENINB What code is in the image? *

SEND REQUEST

Referring Agency *

- Select -

Referring Contact

Name: * Phone: *

Phone extension: Email: *

Referring To: *

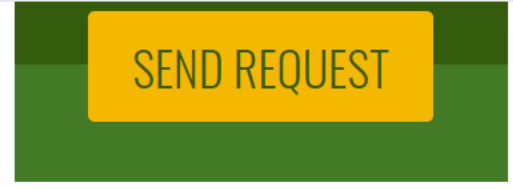
- Select -







Referring to contact

Name: * Address: *

Phone: * Phone extension:

Email: *



 Student Email	 Employee Email
 Library	 Academic Calendar
 Jaguar Spot	 Blackboard



UPCOMING EVENTS

[See All Events >>](#)

**WHO DO YOU THINK IS
GETTING THE MOST
OUT OF THIS MOMENT?**

