Building Partnerships

Dan Peterson - World Relief
World Relief Services

- Core Services
- Employment Services
- Funding
### Founding Research: Participants 2015-2017

<table>
<thead>
<tr>
<th>Total Cases</th>
<th>Remained at or below SNAP termination threshold</th>
<th>Clients who had advanced to new jobs</th>
<th>FPL for SNAP Termination</th>
</tr>
</thead>
<tbody>
<tr>
<td>301</td>
<td>71%</td>
<td>53%</td>
<td>168%</td>
</tr>
</tbody>
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1. Total Cases: 301
2. Remained at or below SNAP termination threshold: 71%
3. Clients who had advanced to new jobs: 53%
4. FPL for SNAP Termination: 168%
Starting and Guiding Employer Partnerships

Choosing Your Industry
- Stability
- Predictable Income
- Advancement Opportunity

Choosing Your Employers
- Innovative Spirit
- Employee Care
- Competitive Wages

Guiding Your Partnerships
- Communication
- Retention Support
- Ongoing Referrals
Guiding a Participant: Rasul

- Education
- Survival Job
- Industry Selection
- Education
- Funding and Training
- Job Placement
American Job Center Partnership

Mitigate Risk
- AJC Considerations
- Offer Support

Start Small
- Participant Profile
- Support Plan
Suggestions

Initial Research
- Student Needs
- Employer Needs
- American Job Center

Employer Connections
- Internal Capacity
- External Partners
- American Job Center

First Student Referral
- Start Small
- Be Selective
- Build Support Plan